



Community Partner Workgroup





All attendees' lines are muted



All questions can be typed using the Chat function. Pennie Reps will answer them one-on-one, publish, or audibly address.

Today's Agenda



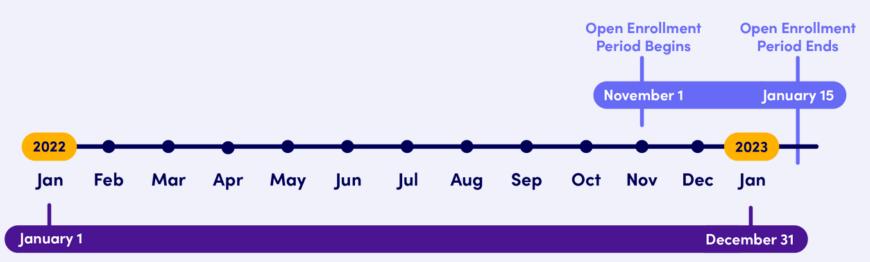
Welcome & Community Partner Updates

2023 Assister & Broker Training Updates

Pennie System Enhancements

Questions & Feedback





Special Enrollment Period (SEP)







Pennie.com

Wonderful News!

New Law Extends Enhanced Health Coverage Savings through 2025

The Inflation Reduction Act (IRA) was signed into law today by President Biden! This law will save hundreds of thousands of Pennsylvanians from experiencing increases in what they pay for their health coverage through Pennie.

The IRA extends the enhancements to Affordable Care Act premium subsidies originally created by the American Rescue Plan which were set to expire at the end of the year.

Thanks to this new law, Pennsylvanians will be able to receive these enhanced subsidies through 2025.

The continuation of these subsidies means more Pennsylvanians will be able to afford coverage through Pennie next year. It means Pennsylvanians won't be forced to choose between accepting a wage increase and losing subsidy eligibility. And it means low-income Pennsylvanians who lose Medical Assistance at the end of the Public Health Emergency will be able to afford and access low-cost, and in some cases no-cost, plans through Pennie

 Pennie Executive Director, Zachary W. Sherman



Visit Pennie's Newsroom: https://agency.pennie.com/new-law-protects-pennsylvanians-by-extending-significant-health-coverage-savings-through-2025/



Resource: https://agency.pennie.com/toolkit/

Young Adults, Need Health Coverage?

Pennie® Gets You Covered!

Adulthood is full of firsts and whether you're a Millennial, Gen-Z, or on the cusp, you're going to need health coverage in case the unexpected happens. Pennie is your one-stop shop for affordable health insurance plans.

Worried about the cost of health coverage?

You'd be surprised at how little others your age are paying! Use Pennie's Plan Comparison Tool and quickly see how much you can save!



Don't think you need health insurance?

Well, health coverage is not just something you need when you're sick or injured. Everyone needs health insurance to maintain a happy, healthy life,







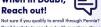
All plans through Pennie include coverage for doctor's visits, mental health services, maternity and newborn care... even preventative services at no cost like, vaccines, screenings, certain counseling services, and more!

Think it's too complicated?

Pennie makes it easy! Get local, personalized help to quide you every step of the way. With plans more affordable than ever, what are you waiting for? Visit pennie.com and find the right plan for your

health and budget!

When in Doubt, Reach out!



Don't hesitate to reach out with questions. You can even find local support and work with a Pennie professional to help find the best plan for you.

Visit pennie.com/connect or call 1-844-844-8040









When Can I Get Covered?



Open Enrollment



Special Enrollment muary 1" to December 31"

If you experience a Qualifying Life Event such as loss of health coverage, marriage, change of residence, or many others, you can enroll in a Special Enrollment Period, anytime outside open enrollment.

Multilingual support and translation services available both online and via phone! Ayuda disponible en Español



Sample Newsletter Article

Pennie General Talking Points:

- · Pennie is the state's official, self-sustaining health insurance marketplace and the home for high-quality, affordable health insurance plans.
- · Pennie's mission is to help Pennsylvanians get the coverage they need and is the ONLY place that will connect them with financial savings to help lower their monthly and/or out-of-pocket costs.
- Customers will be able to shop with Pennie during the Open Enrollment Period which runs from November 1st through January 15th. Pennie will help individuals and families without employer coverage and the uninsured access quality health coverage that fits their
- · Pennie is the only source for financial savings to help lower the cost of coverage and care. Nine out of 10 of customers qualify for financial savings. Qualification is based on income and family composition and Pennie can help customers learn if they qualify.
- · Pennie aims to increase the number of Pennsylvanians with coverage, regardless of their income. Pennie operates a "no wrong door" policy to ensure those deemed eligible for programs like Medicaid or the Children's Health Insurance Program are connected to coverage.
- · Pennie understands health insurance can be confusing so local, expert customer assistance is provided for all Pennsylvanians seeking coverage. Pennie is here to help every step of the way. Find assistance by visiting the connect page at pennie.com.
- · For more information on Pennie, visit pennie.com or call Pennie Customer Service at 1-844-844-8040.

312-318 Market Street, Bowman Tower, Floor 3, Harrisburg, PA 17101 +1 844-844-8040 | pennie.com



Decks and Recordings for Pennie Community Workgroup Meetings:

Resource: https://agency.pennie.com/pennie-community-workgroup/



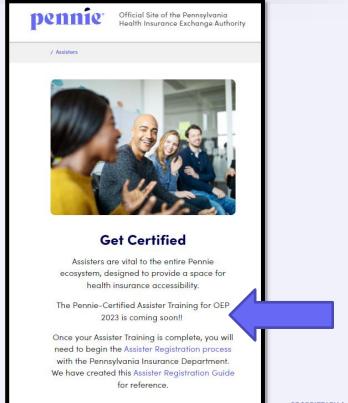


2023 Assister Training

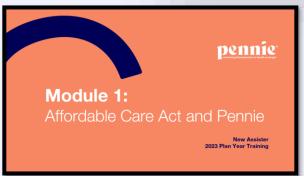
2023 Assister Training - September 12, 2022

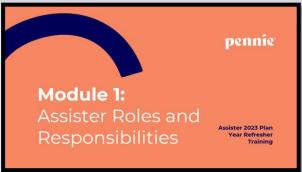
Pennie's 2022/2023 Assister Training
Projected launch - September 12, 2022 for OEP/PY 2023
Resource: https://agency.pennie.com/assisters/





2023 Assister Training





- More Pennsylvania-Centric and Pennie-Specific
- New Video Content Pennie Platform
- Free for new Assisters 10 modules
- Free for re-certifying Assisters 3 modules
- Blackout Period Started August 29th
- Launch September 12, 2022

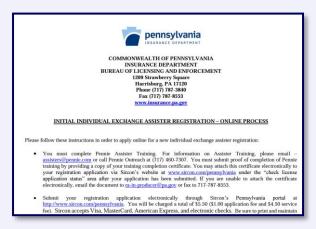
Official Site of the Pennsylvania Health Insurance Exchange Authority **Get Certified** Assisters are vital to the entire Pennie ecosystem, designed to provide a space for health insurance accessibility. The Pennie-Certified Assister Training for OEP 2023 is coming soon!! Once your Assister Training is complete, you will need to begin the Assister Registration process with the Pennsylvania Insurance Department. We have created this Assister Registration Guide for reference.

Get Pennie Certified at: https://agency.pennie.com/assisters/

Resource for New Assisters

A guide was developed to help new Assisters with their application process to become a Registered Assister through the Pennsylvania Insurance Department's Sircon Platform – special thanks to Cognosante and Mendoza Group for their efforts in developing the guide!







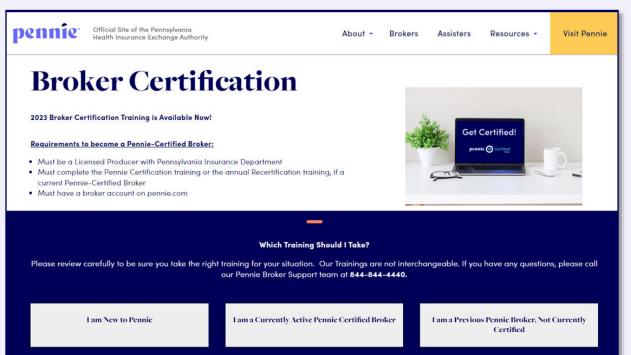
The guide is available at: https://agency.pennie.com/assisters/





Pennie's 2023 Broker Training is now available!

Resource: https://agency.pennie.com/brokercertification/





New Brokers:

- 2023 New Broker Training Course
- New brokers can become certified at anytime of the year, certification through 12/31/2023.

Current Pennie-Certified Brokers:

- 2023 Recertification Broker Training Course
 - Recertification Deadline: October 31, 2022
- Allow 5-7 business days after completing training for your Pennie account be updated
- Pennie Broker Certification End Date = 12/31/2023 = Recertification complete
- IMPORTANT: If recertification not completed by deadline, broker will be decertified effective 12/31/2022 and all customers will be de-designated. Decertified brokers can become Pennie-certified again in the future by completing the full New Broker Training. Previous book of business cannot be restored after decertification.

All courses are available at no cost using the same TrainPA platform as the 2022 Broker Training.

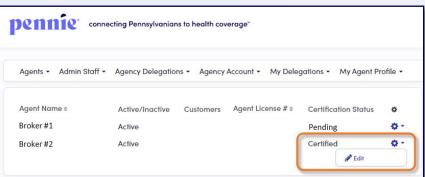


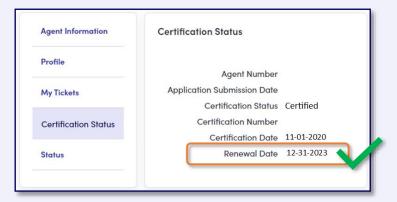
Agency Managers – Monitor Certification Status of Your Brokers

- 1. Login to your Agency Manager account
 - Pending status = Not yet Pennie-Certified Broker
 - Certified status = Currently certified, may or may not have completed recertification.
- 2. Click Edit next to broker's name

- 3. Click "Certification Status"
 - Brokers who have a Renewal Date of 12/31/2023 have completed recertification for 2023!

Please allow 5 to 7 days after completion of training for the broker's status to be updated.









Pennie Operations Updates

SEP for FTC and Benefytt Technologies Settlement

- The Federal Trade Commission (FTC) recently finalized a settlement with Benefytt Technologies, a FL-based company found to be fraudulently marketing and selling healthcare products.
 - The company led consumers to believe that their healthcare products, such as short-term, limited duration medical plans, were ACA compliant.
- Impacted consumers will be notified by Benefytt Technologies of the settlement and their options, including availability of SEP to enroll in marketplace coverage through HealthCare.gov.
- Pennie will be granting impacted PA residents an SEP, as approved in August 2022 Board Meeting.
- Pennie will also be contacting impacted PA residents about the availability of an SEP through Pennie.
 - Submit an Exceptional Circumstance SEP request and upload documents referencing the Benefytt Technology case (or call Pennie Customer Service)
 - Pennie will verify SEP eligibility by checking against list of impacted consumers provided by federal government
 - SEP available for 60 days from date of communications



Upcoming System Enhancements

Upcoming System Enhancements

Upcoming deployment end of September 2022

Includes a variety of enhancements, new features, and updates for 2023 Open Enrollment

Enhancements will be available by **beginning of October 2022**, unless stated otherwise.

- Live Chat Pilot Program
- Organ Donor & Voter Registration
- Current Monthly Income for Medicaid/CHIP Eligibility
- Family Glitch Fix Employer-Sponsored Insurance (ESI) Affordability
- Broker Search Existing Customers

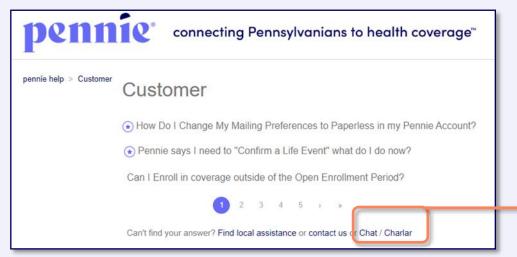


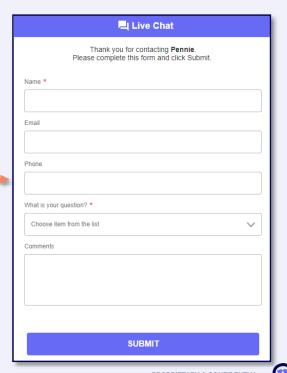
Oct 2022 Workgroup meeting will focus on Open Enrollment readiness and other OE-specific enhancements.



Live Chat – Pilot Program

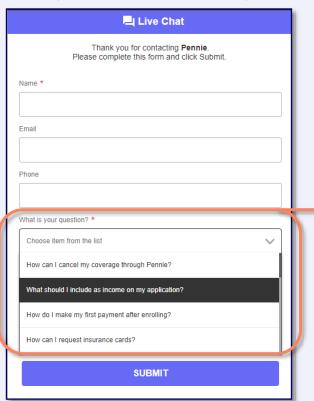
- Beginning 9/1/2022, Pennie Customer Service began a live chat pilot program
- Chat pilot program is primarily for customers, answers to general questions
- Available in both English and Spanish
- Accessed through Pennie FAQs on <u>help.pennie.com</u>
- Go to <u>Pennie's Customer FAQs</u>
- Click on "Chat / Charlar" at bottom of page

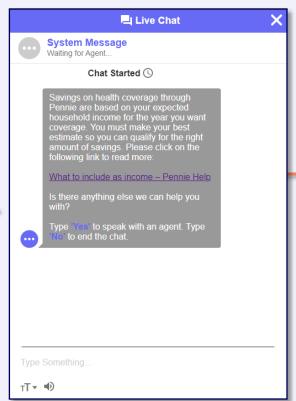


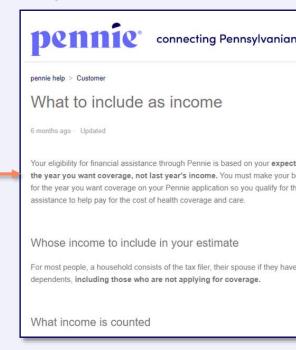


Live Chat – Pilot Program

- Select from list of common questions to get help finding FAQs related to your inquiry
- Use optional "Comments" to provide additional information or context to help live agent chat



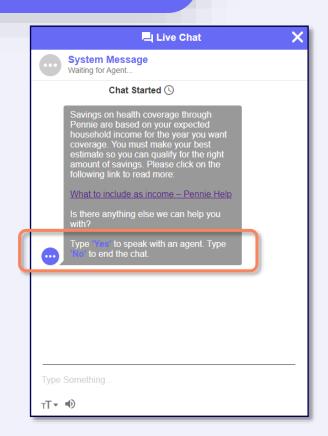






Live Chat – Pilot Program

- Type "Yes" to chat with Pennie Customer Service agent.
- Live chat available during normal Pennie Customer Service hours
 - Outside of OE: Mon-Fri 8am-6pm
 - Open Enrollment: Mon-Fri 8am-7pm, Sat 8am-1pm
- Agents can help with a wide range of topics
- For questions that require more specific information related to the customer's own account, agents will offer to call the customer to continue the conversation.
 - Since chat pilot program is anonymous, we can't provide private information via chat at this time.
 - Future enhancement: chat from within the customer's secure portal





Organ Donor & Voter Registration

Beginning October 2022, customers can register to vote or become an organ donor directly from their Pennie application.

- Registration is 100% voluntary
- No impact on eligibility for financial assistance
- Pennie does not directly collect any registration information



Registrations provided in collaboration with:

- Organ and Tissue Donation Registration via <u>Donate Life Pennsylvania</u> (<u>DLPA</u>)
- Voter Registration via <u>Pennsylvania Department of State</u>



Organ Donor & Voter Registration

Available on the application signature page

Or

pennie.com/learn/other-programs/

connecting Pennsylvanians to health coverage™ Support -Connect Other programs and services **Event Calendar** See below for more information on several different programs available to eligible Pennsylvanians, **Community Partners Brokers** Assisters **Donate Life** Online Voter Other Programs Pennsylvania Registration Thousands die every year Click the link below to waiting for a donated organ, but it doesn't have to register to vote online! be this way. Register now, and you could save up to 8 Register to Vote Today lives. DLPA works to educate PA residents, build awareness about the

In addition to your application for health insurance, you may **REGISTER** to vote where you live now or **UPDATE** your voter registration record to reflect an address, name, or party affiliation. If you would like to register to vote or update your current registration, please visit the following link:

https://pennie.com/voterregistration/ ☑

Please note: Pennie does not directly collect voter registration. Your decision whether to register to vote is **voluntary**. Neither registering nor declining to register to vote will in any way affect the availability or the amount of assistance or services you receive from Pennie.

In addition to your application for health insurance, you may **REGISTER** to be an organ and tissue donor. If you would like to register as an organ and tissue donor, please click here:

https://pennie.com/organdonor/@

Please note: Pennie does not directly collect organ and tissue donor information. Your decision whether to register is **voluntary**. Neither registering nor declining to register will in any way affect the availability or the amount of assistance or services you receive from Pennie.

Current Monthly Income for MA/CHIP Eligibility

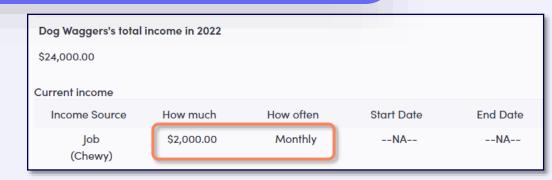
- How to Calculate Income Rules vary between Medicaid/CHIP and APTC/CSR
 - Ex. Effective 4/1/2022, Medicaid/CHIP eligibility based on 2022 FPL tables, APTC/CSR eligibility based on 2021 FPLs
- Current Monthly Income vs Annual Income
 - MA/CHIP eligibility FPL determined by current monthly income
 - APTC/CSR eligibility FPL determined by annual income
 - For many customers, current monthly income and annual income result in the same FPL. But not necessarily for customers whose income varies throughout the year
- Currently, Pennie's system assesses potential eligibility for Medicaid/CHIP based on the same annual income used for APTC/CSR eligibility.
- Beginning October 2022, Pennie's system will use current monthly income when assessing potential eligibility for Medicaid/CHIP. This will result in more accurate assessments of likely eligibility for Medicaid/CHIP.



Current Monthly Income for MA/CHIP Eligibility

Example 1 (HH size 1):

- Annual Income: \$24,000 (>138% FPL)
- Monthly Income: \$2,000 (>138% FPL)
- Potential Medicaid eligibility? No (>138% FPL)



Example 2 (HH size 1):

- Annual Income: \$24,000 (>138% FPL)
- CURRENT Monthly Income: \$1,000 (<138% FPL)
- Potential Medicaid eligibility? Yes (<138% FPL)



Family Glitch Fix – ESI Affordability

What is "family glitch"? Employer-sponsored insurance (ESI) affordability was based on the cost of self-only coverage, not family coverage. If self-only coverage was affordable and family coverage was unaffordable, family members would be ineligible for financial assistance (even if the cost to enroll the family members in ESI was unaffordable).

- Earlier this year, the IRS issued a Proposed Rule to fix the "family glitch."
- If finalized, the ESI affordability calculation for family members will be based on the actual cost of family coverage. Employee's affordability will still be based on cost for self-only coverage.
 - This fix will enable more family members with an offer of ESI through their spouse or parent's job to remain eligible for financial assistance through Pennie.
- Beginning October 2022, Pennie's ESI affordability question will be updated to collect additional information to implement the new proposed ESI affordability rules.
 - Current customers with access to ESI will be prompted to enter additional information next time they edit their application.
- For 2023, the ESI affordability threshold is 9.12% of annual household income.



Family Glitch Fix – ESI Affordability

Example 1 (HH size 2):

- Annual Income: \$40,000 (~230% FPL)
- Jacob's Employer A offers minimum value coverage
 - Rita is eligible for family coverage through Jacob's Employer A

HH Income:	Eligible for	Cost to enroll in ESI		Is ESI	
\$40,000	Min Value ESI?	per month	% of Income	Affordable?	Pennie Eligibility
Jacob	Yes (Employer A)	\$ 300	9%	Affordable	QHP Only (no APTC/CSR)
Rita	Yes (Employer A)	\$ 400	12%	Unaffordable	QHP with APTC & CSR

Example 1

(HH size 2, ~230% FPL):

Family Glitch Fix – ESI Affordability

HH Income:	Eligible for	Cost to enroll in ESI		Is ESI	
\$40,000	Min Value ESI?	per month	% of Income	Affordable?	Pennie Eligibility
Jacob	Yes (Employer A)	\$ 300	9%	Affordable	QHP Only (no APTC/CSR)
Rita	Yes (Employer A)	\$ 400	12%	Unaffordable	QHP with APTC & CSR

Employer Coverage	e Deta	il		
Will Jacob Smith be offered her about coverage offers that appl		e through a job (including another perso mith starting May 01, 2022.*	n's job, like a spouse or parent)? Tell us	
Yes				
O No				
Employer Name		Employee Name		
☑ Employer A		Jacob Smith	What is the premium amount for the low standard?	vest cost plan available only to Jacob Smith that meets the minimum value
ADD EMPLOYER DETAIL	Learn mor	е	Total amount*	\$300.00
	Phone*	(555) 555-5555		
Does Employer A offer a hea	alth plan tha	meets the minimum value standard?*	How often?*	Monthly ~
Yes				
O No				DDODDIETADY & CONFIDENTIAL



Example 1

(HH size 2, ~230% FPL):

O No

Family Glitch Fix – ESI Affordability

HH Income:	Eligible for	Cost to enroll in ESI		Is ESI	
\$40,000	Min Value ESI?	per month	% of Income	Affordable?	Pennie Eligibility
Jacob	Yes (Employer A)	\$ 300	9%	Affordable	QHP Only (no APTC/CSR)
Rita	Yes (Employer A)	\$ 400	12%	Unaffordable	QHP with APTC & CSR

Employer Coverag	e Detail							
	Will. Rita Smith be offered health coverage through a job (including another person's job, like a spouse or parent)? Tell us about coverage offers that apply to Rita Smith starting May 01, 2022.*							
Yes								
O No		What is the premium amount for the lowest cost family plan available to Rita Smith that meets the minimum value						
Employer Name	Employee Nar	standard?						
✓ Employer A	Jacob Smith	Total amount* \$400.00						
ADD EMPLOYER DETAIL	Learn more	How often?* Monthly						
	Phone* (555) 555-5555	Monthly						
Does Employer A offer a he	alth plan that meets the minir	um value standard?* Learn more						
Yes								



Family Glitch Fix – ESI Affordability

Example 2 (HH size 2):

- Annual Income: \$40,000 (~230% FPL)
- Jacob's Employer A offers minimum value coverage
 - Rita is eligible for family coverage through Jacob's Employer A
- Rita's Employer B offers minimum value coverage
 - Jacob is <u>not</u> eligible for coverage through Rita's Employer B

HH Income:	Eligible for	Cost to er	nroll in ESI	Is ESI	
\$40,000	Min Value ESI?	per month	% of Income	Affordable?	Pennie Eligibility
Jacob	Yes (Employer A)	\$ 300	9%	Affordable	QHP Only (no APTC/CSR)
Rita	Yes (Employer A)	\$ 400	12%	Unaffordable	
	Yes (Employer B)	\$ 300	9%	Affordable	QHP Only (no APTC/CSR)

Broker – Add New Individual

Beginning October 2022, we will implement enhancements for how brokers create a new household.

Current functionality:

- Assister/broker use "Add a new individual" link on their portal dashboard to create a new household on behalf of a customer who has never applied through Pennie before.
- · Assister/broker is automatically designated to the new household record
- Customer receives an access code to allow them to create a customer login in the future
- This is an important tool for assisters and brokers to support customers in a variety of situations

Limitations of current functionality:

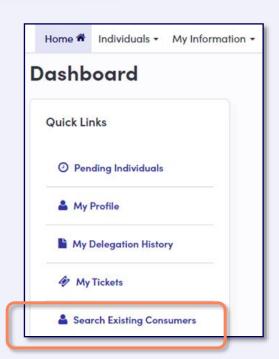
- Creation of duplicate household records for certain customers
- No self-service method for the assister/broker to designate to an existing customer's account (other than customer logging into their account or calling Pennie Customer Service)



Beginning October 2022, broker "Add new individual" link will become "Search Existing Customers"

New functionality will:

- Still allow brokers to create a new household on behalf of a customer who has never applied through Pennie before.
- Require broker to verify if an existing household record exists for that customer before they can create a new household record.
 - · Avoids duplicate household creation
- Allow broker to be able to designate themselves to that existing household record, if one already exists.
 - Minimizing the need to call Pennie Customer Service to have broker designated to existing customer account





Step 1. Verify Identity

- Enter customer name and DOB
- Verify the customer's identity
- Enter the document type you used to verify identity, & enter document number

Certificate of Naturalization

Employer Identification Card

Native American Tribal document

Divorce Decree

Marriage Certificate

Property Deed or Title School identification card Social Security Card

US Public Birth Rec U.S military card or draft record

Select method of identity verification

(In Person, or Phone)





Step 2. Search by SSN

- Enter SSN (SSN will be pre-populated if you selected SSN document type on prior page)
- DOB will be pre-populated from prior page

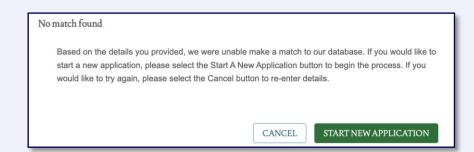


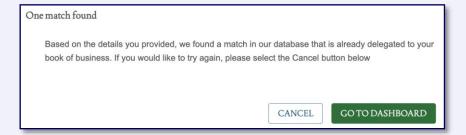


- Note: Search for existing customers currently ONLY available for customers with an SSN.
- For customers without an SSN, use existing methods for designation (e.g. customer portal, phone).

Step 3. Search Results

- No Match Found Customer does not have any existing household records on Pennie.
- Next Step: Click "Start New Application" to proceed with creating new household record (similar to previous "Add New Individual" workflow)
- One Match Found (Already Your Customer) –
 Customer's household records exist on Pennie and broker is already designated to that household record.
- Next Step: Go back to your Active Individuals.
- Multiple Matches Found Customer has multiple household records on Pennie.
- Next Step: Customer login to designate, or by phone



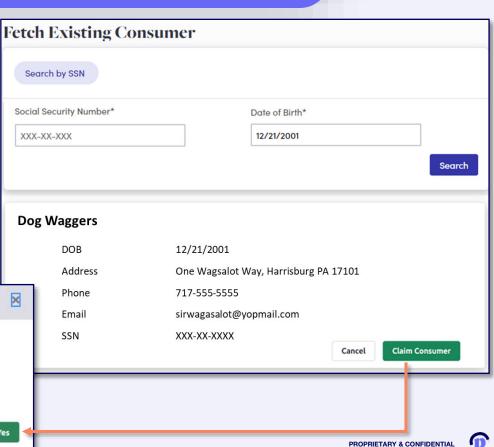




Step 3. Search Results

- Customer Found Customer has one existing household record on Pennie.
- Next Step: Verify information and confirm. You will be designated as customer's broker.
- Customer will receive a notice indicating their broker designation has changed, and directing them to call Pennie if they think the designation was made in error.







We Want to Hear From You



Questions & Feedback – Always Welcome



Call Customer Service

+1 (844) 844-4440

Mon – Friday 8:00 AM to 6:00 PM



Send Us Your Question

brokers@pennie.com

assisters@pennie.com

pennie

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